



Unlock the door to great benefits for your lodging establishment.

Membership in the Montana Innkeepers Association (MIKA)

MIKA understands that running a small or large lodging facility is more than a comfortable night's sleep for your guests. Our association is all about what will make your establishment more cost-effective, grow your profits and make your establishment run smoother.

What you get

When you join, your property reaps great benefits. You'll get:

- A voice in the halls of the State Capitol. MIKA fights for and against legislation on the state level that impacts the lodging industry.
- Multiple benefits from top industry suppliers and partners that can save you time and money. Your MIKA membership opens doors for you. (See reverse side of sheet.)
- Free industry e-bulletins, printed publications and resources.
- Access to membership in our national affiliate, the American Hotel & Lodging Assn.
- The opportunity to include multiple members of your management staff on the MIKA e-News distribution list.
- Free postings on the MIKA website and blast emails of job openings and merchandise you have for sale.

How to join

Just complete the enclosed membership application and remit your payment to the MIKA office or go to www.montanainnkeepers.com and pay by credit card. **Join now!**

What others say about MIKA and why they are a member

“The contacts and benefits that our MIKA membership has provided us is extraordinary. From connecting us with larger properties who are updating rooms and selling their used furniture at a fraction of the cost to knowing that we have someone working for us at the Capitol makes every penny we invest in membership come back in benefits to us tenfold.”

Katrina Wright, Falls Motel, Thompson Falls

“I encourage lodging properties to join the Montana Innkeepers Association. MIKA has watched out for all of us in many ways. MIKA has also pulled together resources to save businesses money. We have paid for our membership dues 10 times over by using the available workers comp and credit card processing programs. I highly recommend joining the organization.”

Rob Brunelle, Cottonwood Inn, Glasgow

“The Montana Innkeepers Association has provided me, my staff and management with excellent resources for training and education, free and discounted access to Smith Travel Research Reports and exceptional representation during legislative session on the issues that affect our industry. Being a member of MIKA is truly a small investment that reaps a large return.”

Bill McGladdery, TownHouse Inns of Montana, Butte

Check out our informative website

www.montanainnkeepers.com

You will find member listings, membership application forms, greater detail about MIKA programs and benefits, convention information and much more.

Discounted Services.

Competition.

Legislation.

Benefits and Programs for MIKA Members



HOTEL BUSINESS INSURANCE

A Practice of
Payne Financial Group Inc.



Advocacy at the State Capitol

MIKA fights for your interest when the Montana Legislature is in session. We can and do kill negative legislation that seeks to reduce our state tourism promotion budget or increase the state accommodation tax. MIKA is your voice in speaking against unnecessary government intrusion, including higher licensing fees, labor issues and punitive taxes. Our dedicated team of lobbyists works to protect your property's interest and to inform members on the progress, results and implications of new laws.

Online reservations system

JackRabbit Systems Book Direct, an online reservation system, allows visitors of the MIKA and Travel Montana websites to view lodging availability, amenities and check room rates in real time. The visitor can then book a reservation directly and immediately.

Debit/credit card processing

As one of the nation's leading independently owned payment processors, Heartland handles all elements of both credit and debit card transaction processing and payroll processing – all at discounted prices for MIKA members by a sales person in your area of the state.

Preserving local landscapes

Travelers for Open Land is a results-driven voluntary partnership between the traveling public, the Montana hospitality industry, private land owners, and land trust organizations to conserve scenic vistas, wildlife habitat, working farms and ranches and recreational lands. All collateral pieces are provided at no cost to the hospitality industry.

Business analysis

Smith Travel Research (STR) is the recognized leader in providing accurate information and analysis to the lodging industry. MIKA members receive a complimentary monthly report and can sign up at a discounted fee to receive more in-depth information.

Employee benefits

Payne Financial Group (PFG) is the exclusive agency representing MIKA members for their workers compensation, property & liability and group health insurance programs. PFG's hospitality specialists have created discounted insurance products based on being an active member of the Montana Innkeepers Association.

Employee room discount program

In an effort to recruit and retain valuable employees, the Montana Innkeepers Association offers member properties a voluntary employee discount program. This allows your employees to stay at participating properties at a reduced rate. This is not intended for business travel.

Training materials

MIKA has an extensive library of training materials. All are available to be loaned to member properties.

But wait, there's more!

MIKA'S partnership agreement with AHILA opens a vast array of more benefits for those properties that are members of both industry associations.

Still have questions?

If you have a question or would like to speak with someone about membership contact our friendly and professional office staff at info@montanainnkeepers.com or by phone (406) 449-8408.